



ENARTIS ENGINEERING

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Enartis Annual Meeting, May 2022



WHAT IS ENARTIS
ENGINEERING?



What is Enartis Engineering?



Isn't just...

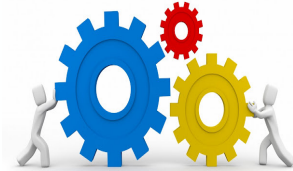


*Machinery
Department*

... It is so **much more** than that!!!!!!!!!!!!!!

Why does Enartis Engineering play a fundamental role in our company?

TECHNOLOGICAL VALUE



PROCESS VALUE



HUMAN VALUE





Inspiring innovation.

Mission of Enartis Engineering in the company

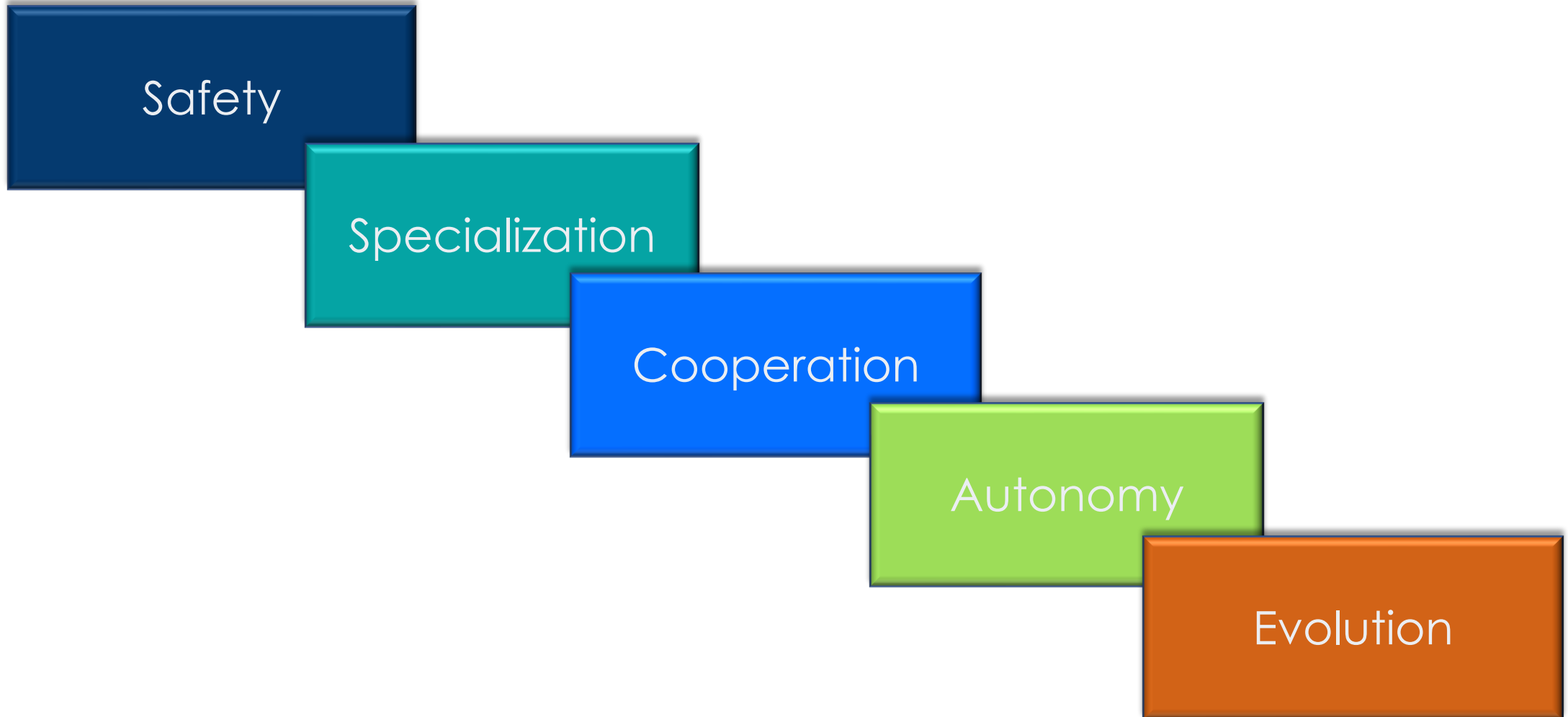
What are Enartis Engineering roles?

- Business development in processes that include multiple technological elements.
- Take the control of the processes (the sales department will no longer need to deal with it)
- Supervise the correct operation of all processes.
- Monitoring the investments profit





Key concepts: Enartis Engineering





Enartis Engineering Competences

What does Enartis Engineering deal with?



Implementation and monitoring of technological processes



Training and technical advice.



Coordinating commercial agreements and contract signing



Monitoring of investments profit



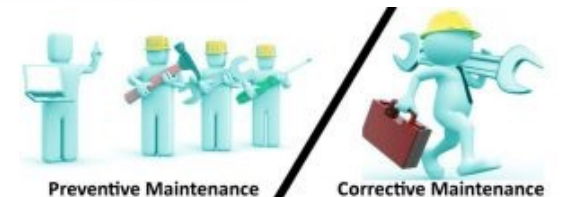
New Projects Development

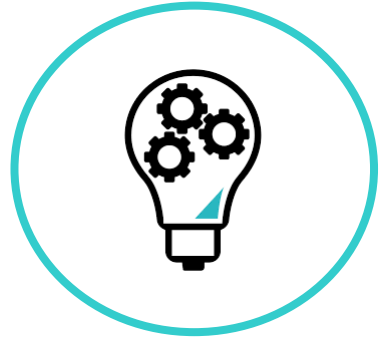


Commercial management aside from Oenology



- Pre-operational checklist: dimensioning and implementation of the facilities
- Study of new productive investments
- Starting up the process
- Check if the processes work correctly
- Preventive and corrective maintenance
- Incident control





- Periodic client training
- new role of process trainer
- Clients and salespeople technical advice
- More than 950 Units (mobile, loaned or sold).





- Rules established for each type of Unit.
- Customized equipment agreement based on customer billing.
- Enartis Engineering is responsible for elaborating and signing the contract.
- Filing and monitoring of compliance.





ENARTIS SEPSA



There aren't any competitors that have certification in services or oenological processes with equipment



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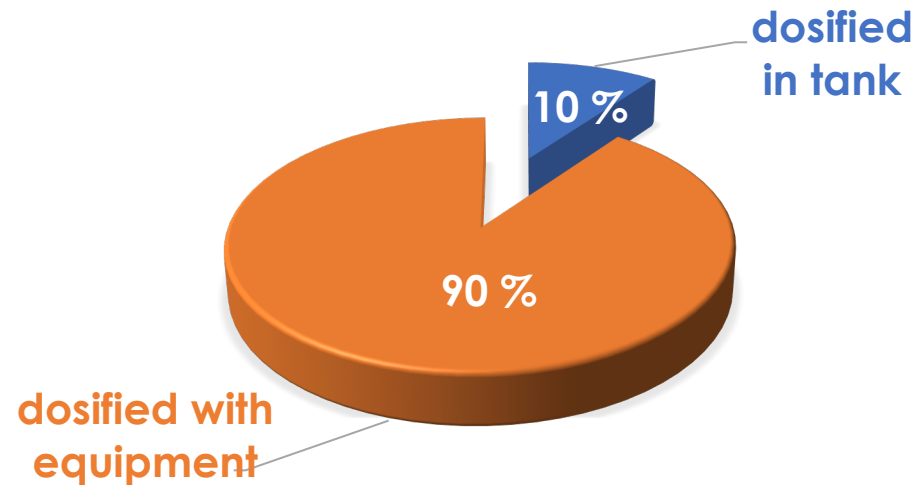
Engineering Contribution on Colloidal Stabilization



2021 BILLING IN DOSED PRODUCT
4,8 Mill €



250 Units





2021 BILLING IN SERVICES

>350.000 €

Dosing Pump Service



Cation Exchange Resins



Carbonation



Flotation



Yeast Multiplication



Cross Flow Filtration

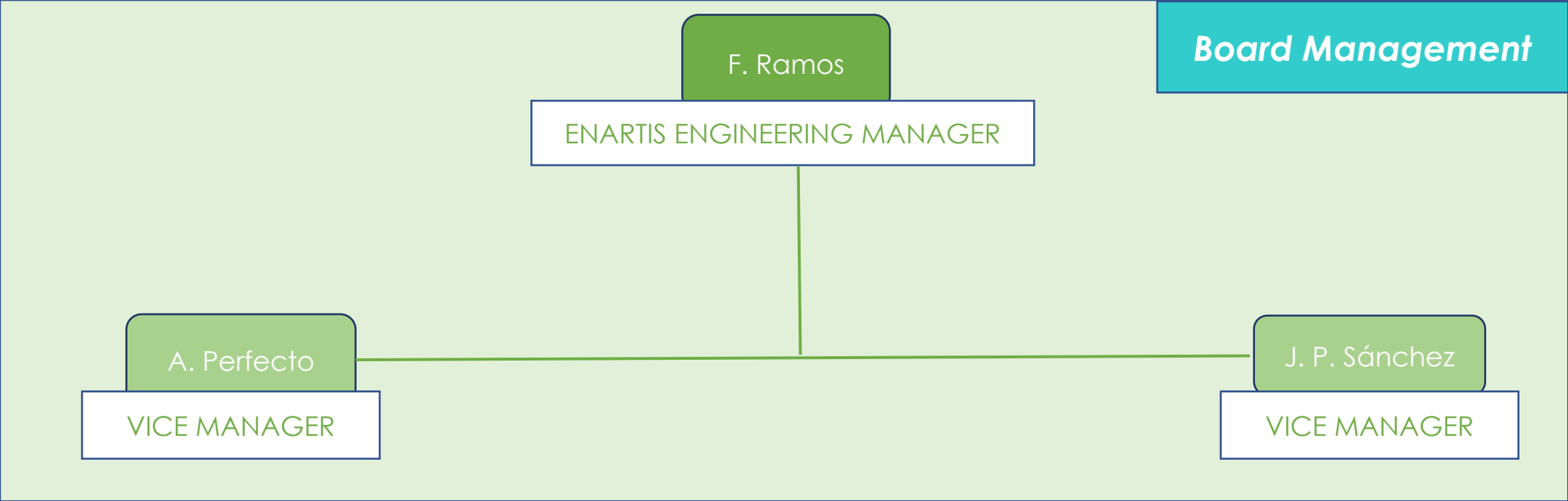




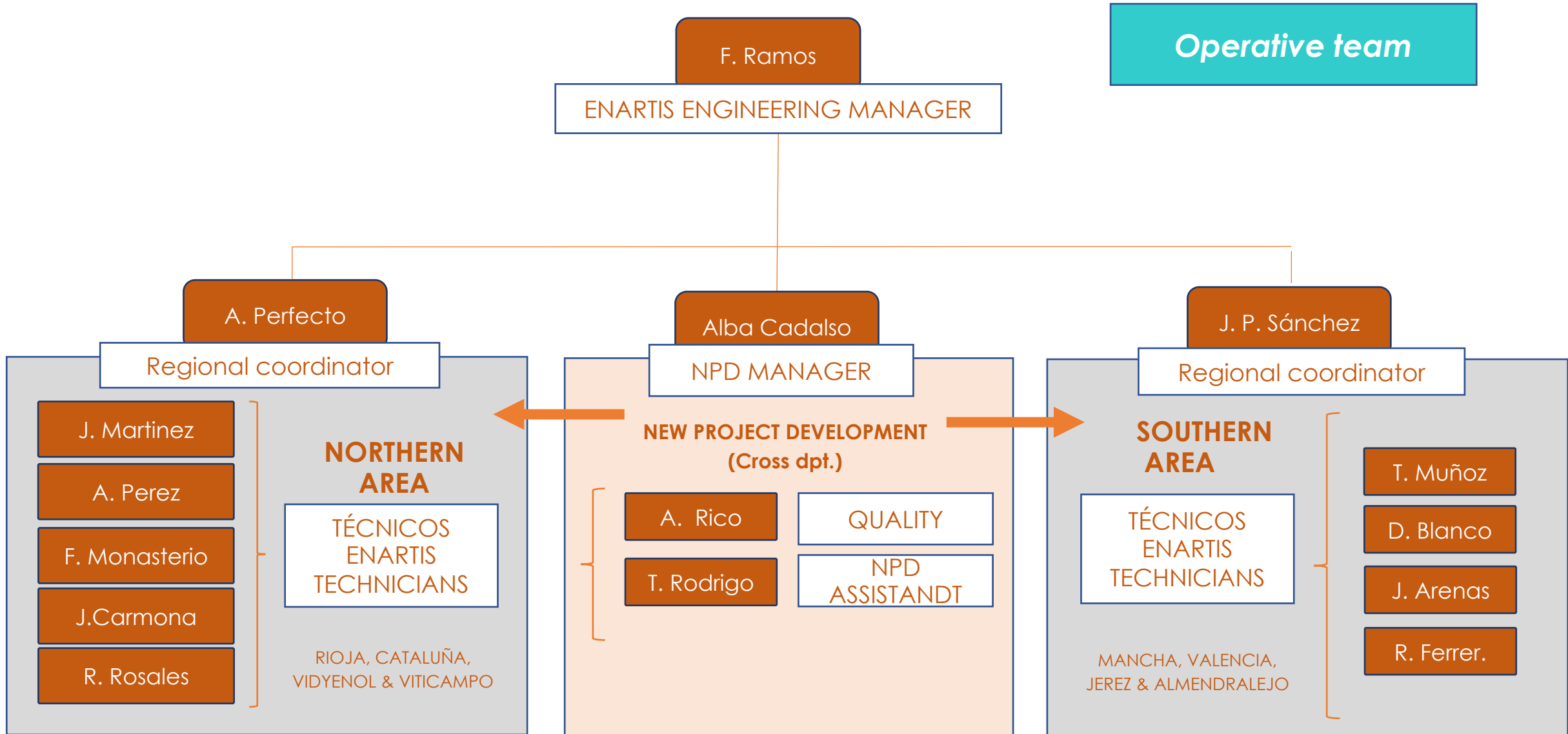
Evolution and 2022 organization



Structure of Enartis Engineering in Spain



Structure of Enartis Engineering in Spain





THANK YOU

enartis